

Focus On.....

Member: Araliya Management Consulting
Romania

Location: Bucharest,

Overview: Araliya Management Consulting offers strategic advisory and consulting services for the development and growth of capital markets worldwide. We design personalized solutions for our clients, based on their requirements and applicable global standards, from initial concept through development and implementation, in areas such as:

- Designing development strategies for capital markets, trading venues, post-trade capital market infrastructures, as well as their clients, taking into account the requirements of all categories of stakeholders
- Establishing trading venues and post-trade financial market infrastructures
- Building, operating and growing the business of trading venues and post-trade financial market infrastructures, as well as their clients, streamlining their operations, expanding and enhancing their service offerings, and improving their control functions including risk management, governance, compliance and audit
- Developing new services and products for a diverse client base
- Aligning with applicable or upcoming legislation and regulations, including for European Union admission and global standards, in the most efficient way from a business perspective
- Adopting and improving the technology to support a robust, efficient and safe operating environment, as well as opportunities for growing the business
- Assisting with the RFP (Request for Proposal) process, software vendor selection and development of business specifications
- Supporting trading venues and post-trade market infrastructures, as well as their clients, to implement a business-oriented approach, while maintaining compliance with the applicable regulations, minimizing the risks and enabling the market development
- Supporting and developing regional cooperation in the trading and post-trade space, from loose forms of cooperation, such as building links and interfaces, and evolving to using common systems and other forms of consolidation.

Meet the Principal: Adriana Tanasoiu is a senior international capital markets strategic advisor and consultant with over 25 years of professional experience in capital markets, primarily with trading venues and post-trade financial market infrastructures, their clients and regulators. She held top management positions in the Romanian capital market for almost 20 years, being one of the key people who contributed to the establishment of the capital market infrastructures, namely the stock exchange and the central securities depository. Adriana's professional career expanded internationally, in the field of strategic advisory and consulting for capital market regulators (central banks and financial supervisory authorities), trading venues and post-trade capital market infrastructures, in Europe and Asia.

Did you know? Adriana is an active promotor of a healthy lifestyle. She is passionate about teaching people how to incorporate in their lives simple practices, known from antiquity and supported by modern science, that are highly effective on reducing the stress, increasing the performance and improving their overall well-being.

Contact? Please drop us a line at contact@araliyaglobal.com